

POSITION DESCRIPTION

FIELD DEVELOPMENT REPRESENTATIVE

COMPANY: A global leader in Crop Protection products and seed treatment in the agricultural market. Leading global supplier of plastic additives, including flame retardants; a leading manufacturer of pool and spa products; the largest component supplier to the lubricants industry; and a top global producer of urethane polymers.

SUMMARY: Company is seeking an enthusiastic, motivated and talented individual for the position of Field Development Representative in our Crop Protection Division. Reporting to the Field Development Manager, this position is responsible for the technical development and support of new and existing crop protection products to meet the needs of the Pacific Northwest Territory sales and marketing organizations.

RESPONSIBILITIES:

- Develop technical and market product positioning, supporting the Sales and Marketing functions
- Design, execute and manage sales support / field demonstration programs to meet technical needs of the market.
- Design, execute and manage product development programs to meet timely commercialization of new products / new product uses
- Lead technical aspects of commercial product stewardship
- Coordinate and manage technical product databases

QUALIFICATIONS:

- Strong knowledge of crop protection products and markets
- Prior experience in coordination and execution of field development trials
- Excellent analytical and problem solving skills
- Strong interpersonal, team building and collaborative abilities
- Project management competence
- A knowledge of federal and state regulatory requirements

EDUCATION:

B.S. preferred or PCA License with significant experience

FOR MORE INFORMATION AND TO APPLY, CONTACT:

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